



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday December 4, 2008 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – November 6, 2008
- 3.0 Unfinished Business
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: The CE Shop
 - 4.2.1.1 Course Title: Basics of Real Estate Taxation
Credit Hours: 6
 - 4.2.1.2 Course Title: Breaking Barriers: Fair Housing
Credit Hours: 3
 - 4.2.1.3 Course Title: Cracking the Code of Ethics
Credit Hours: 3
 - 4.2.1.4 Course Title: Diversity: Your Kaleidoscope of Clients
Credit Hours: 3
 - 4.2.1.5 Course Title: Foundations of Real Estate Finance
Credit Hours: 6
 - 4.2.1.6 Course Title: From Contract to Keys: The Mortgage Process
Credit Hours: 6
 - 4.2.1.7 Course Title: Keeping it Honest: Understanding Real Estate and Mortgage Fraud
Credit Hours: 3

- 4.2.1.8 Course Title: Real Estate Appraisal for Agents
Credit Hours: 6
- 4.2.1.9 Course Title: Real Estate Technology: Your Professional's Guide to Success
Credit Hours: 3
- 4.2.1.10 Course Title: Selling to Your Sphere of Influence
Credit Hours: 3
- 4.2.1.11 Course Title: Title and Escrow: Two Families, One Transaction
Credit Hours: 3
- 4.2.2 Course Provider: Corporate Initiatives
 - 4.2.2.1 Course Title: Understanding & Selling Successfully to the Changing Marketplace
Credit Hours: 7
- *4.2.3 Course Provider: New Castle County Board of Realtors
 - 4.2.3.1 Course Title: Creating Your Own P.O.D.
Credit Hours: 2
 - 4.2.3.2 Course Title: How to Get Debt-Free – Preparing for the Future
Credit Hours: 3
 - 4.2.3.3 Course Title: Silver Bullet Solutions
Credit Hours: 2
 - 4.2.3.4 Course Title: Surviving & Adapting to the Changing Market
Credit Hours: 3
 - 4.2.3.5 Course Title: Treating the Real Estate Business as a Business
Credit Hours: 3
 - 4.2.3.6 Course Title: Crash Proofing
Credit Hours: 2
- *4.2.4 Course Provider: Association of Realtors School
 - 4.2.4.1 Course Title: Mortgage Fraud
Credit Hours: 7

4.3 Review of Instructor Applications

- 4.3.1 Michael McAllister
Continuing Education: Federal, State or Local Legislative Issues, Fair Housing Law, Anti-Trust Law, Real Estate Ethics or Professional Standards, Agency Relationships and Responsibilities, Professional Enhancement: Taxation, Finance, Appraisal, Consumer Protection, Legal Aspects, Marketing/Property Management Courses
- 4.3.2 Paul Sunshine, Esq.
Pre-Licensing: Real Estate Law
- 4.3.3 Moss Jackson
Continuing Education: Professional Enhancement: Better Understand & Effectively Serve Diverse Clients – with special focus on New Homebuyers
- *4.3.4 Todd Roselle
Continuing Education: Professional Enhancement: Crash Proofing
Broker's Course: Financing
- *4.3.5 Vincent Ingui
Continuing Education: Professional Enhancement: Crash Proofing
Broker's Course: Financing

4.4 Review Student Requests for Approval of Educational Activity

- 4.4.1 Student Name: Ryan Gehris
Activity Title: Florida Essentials of Real Estate Investment

Credit Hours: 12 hours

4.4.2 Student Names: Rick Allamong, Chris Whitfield, Harry Kreger
Activity Title: DREC Subcommittee/Review Statute Revisions
Credit Hours: 15 hours

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – January 6, 2009, 9:00 a.m.

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.